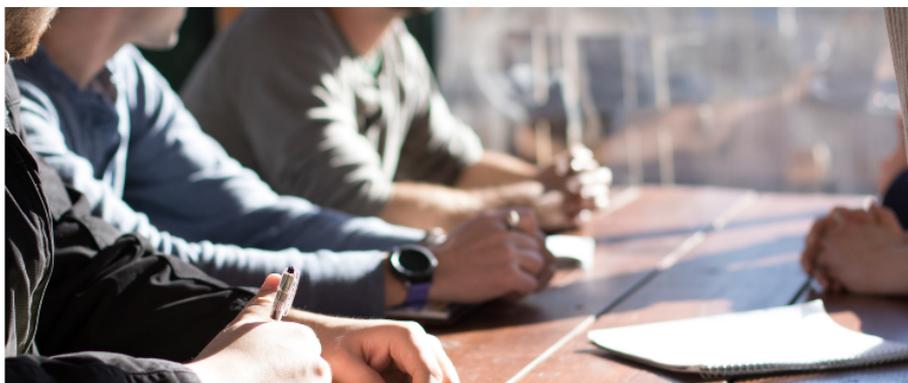


Leading Dialogue

Conversations that improve decisions, productivity, and innovation

CoCreation

Claus Springborg, PhD



Conversations are at the heart of any organisation. When you improve the quality of the conversations that occur in the workplace, you improve the quality of every process. You will, for example, get higher quality decision-making, increased productivity, and increased innovation.

Improving conversations is a matter of skilfully creating conditions under which conversation can flourish. However, different types of conversations need different forms of leadership. So, to improve conversations, you need the ability to recognise what type of conversation is happening and knowledge of how to lead each type of conversation to the next level.

Creating the conditions for people to talk about the important issues instead of being stuck in politeness is different from creating the conditions for moving conversations beyond stubbornness, prejudice, or silo thinking.

On this course, you learn to recognise different types of conversation and ways of creating the conditions that will move each type of conversations to the next level. You learn to use dialogue as a strategic tool that engages collective intelligence and mobilises energy for collective action towards realising organisational objectives.

Methods

The course is an energizing mix of practical reflective exercises, short presentations of relevant research, and group dialogue. To ensure relevance, the course focuses on working with the participants' own challenges.

Learning objectives

- Create the optimal conditions for high-quality conversations to occur
- Identify different types of conversations
- Select and critically evaluate the effect of leadership interventions aimed at improving workplace dialogue
- Use dialogue as a strategic tool to engage collective intelligence and mobilise energy for collective action toward organisational objectives
- Identify your untapped potential for developing your ability to lead dialogue

Claus Springborg, PhD and lecturer at CBS

10+ years of experience teaching leadership and co-creation skills, management theory, systems of personal development, and entrepreneurship as an executive educator and as a lecturer at business schools across Europe. Being active as publishing academic, entrepreneur and social entrepreneur, I'm passionate about developing theories through practice and for practice. In my teaching, I value humanistic principles, precision, reflexivity, and humour.



Testimonials

"It's amazing to see how quickly and powerfully these techniques can work. And the embodied perspective brought considerably more energy to the decision-making process. Great stuff!"

Daved Barry, Professor at Copenhagen Business School, Copenhagen

"Claus is a true communicative talent. In essence, he is able to talk passion into his sessions and his creative teaching approach and strong communication skills spills over into his business-oriented workshops",

Tom Elberling, Strategist, Marketing & B2B Sales Manager, Copenhagen

"I am constantly amazed at the power of Claus' interventions. Claus somehow simplifies the process of transformational change. He takes the drama and fear out of everyday issues and blocks. He works with such grace and focus"

Craig Douglas, Chairman of the Board at Tribalogic Ltd., Edinburgh

"Working one-to one with Claus is truly transformational – he brings exceptional skill, insight and sensitivity in working with life long, unresolved, and persistent issues. It is and has been a life-changing gift and wonderful adventure. Be open and expect change!"

Sue Belcher, management consultant, London

"Claus offers a deep and comprehensive package that I can weave into my busy work and family life. In particular, the razor-sharp way 'fuzzy' spiritual subjects are presented and discussed is so helpful"

Andy Hockaday, Ethical Investment Adviser, London